



**MASTERMIND**  
CONSULTING NETWORK

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## *Advanced Leadership Development*

Name of Team Member who has a strong potential for advancement to management: \_\_\_\_\_

**Rate this person on a scale of 1 to 10 in the following leadership characteristics with 1 being very poor in this area and 10 being excels in this area.**

1. \_\_\_ Is a motivator.
2. \_\_\_ Has proven they can do their current job with no prodding and little supervision.
3. \_\_\_ Is willing to change.
4. \_\_\_ Has changed and improved in the past 3 months.
5. \_\_\_ Truly dedicated to the company (heart and soul).
6. \_\_\_ Helps fellow team members out.
7. \_\_\_ Walks their talk.
8. \_\_\_ Is flexible. Able to shift to new ideas and goals. Handle a number of changing tasks without difficulty.

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*Driving Business to Peak Performance!*

9. \_\_\_ Is well qualified in their field. Has the skills, training and aptitude to be one of the best in the industry.
10. \_\_\_ Handles extreme pressure well.
11. \_\_\_ Willing to go out of their way to get something done. Does not say, "It's not my job." Does anything they can to help the dealership.
12. \_\_\_ Is patient when patience is required.
13. \_\_\_ Does not get too down when facing obstacles or setbacks.
14. \_\_\_ Thinks through decisions he or she needs to make. Once the person decides what to do, takes action.
15. \_\_\_ Is a good listener.
16. \_\_\_ Is respected by other team members.
17. \_\_\_ Empathetic: Can put themselves in another person shoes.
18. \_\_\_ Is enthusiastic.
19. \_\_\_ Recognizes other team members for a job well done.
20. \_\_\_
21. \_\_\_
22. \_\_\_
23. \_\_\_
24. \_\_\_
25. \_\_\_
26. \_\_\_

27.\_\_\_\_

28.\_\_\_\_